

STATEMENT OF PRE-OPENING CASH
Application for Nonrestricted Gaming License

Name of gaming location _____ Date _____

A. Funds Available Prior to Opening:

1. Investments (attach schedule – provide detail showing who invested the money and what interest in the firm they received for their investment)\$ _____
2. Loans from lending institutions (attach schedule – identify the institution and show terms of the loan)\$ _____
3. Loans from individuals and business entities (attach schedule – identify the individual or business and show terms of the loan)\$ _____
- Total Funds Available Prior to Opening\$ _____

Note: Provide copies of all loan documents.

B. Expenditure or Other Disposition of Available Funds Prior to Opening:

1. Prepaid Gaming Taxes and Licenses:
 - (a) State – see fee schedule furnished.....\$ _____
 - (b) County – see county authorities for fee schedule.....\$ _____
 - (c) City or Town – see local authority for fee schedule.....\$ _____
 - (d) Other Governmental Fees\$ _____
 - (e) State Gaming Tax Security Bond.....\$ _____Total Prepaid Gaming Taxes and Licenses\$ _____
2. Other License Fees\$ _____
3. Expenditures For:
 - (a) Land\$ _____
 - (b) Buildings – include construction and repair\$ _____
 - (c) Equipment\$ _____
 - (d) Supplies\$ _____
 - (e) Slot Machine Hopper Loads.....\$ _____
 - (f) All Other Pre-Opening Expenditures:
(such as salaries, advertising, deposits, legal, accounting, etc.).....\$ _____

Attach description for items 2 and 3(a) through (f).

Total Pre-Opening Cash Used.....\$ _____

C. Remaining Funds Available (A minus B)\$ _____

	<u>Immediate Exposure</u>	<u>Thirty-Day Exposure</u>
Cash on Premises.....	\$ _____	
Less: Safekeeping and Front Money	(_____)	
Cash in Banks	\$ _____	
Progressive Keno Game Bank Deposit	\$ _____	
Restricted Race/Sports Book Reserve	\$ _____	
Cash – Other.....	\$ _____	
Total Cash on Hand.....	\$ _____	
Gross Margin (1 month)		(_____)
Total Cash Available		(_____)

D. Cash Requirement

Operating Expenses (1 Month)		(_____)
Payroll (1 Month).....		(_____)
Debt Service (1 Month)		(_____)
Bankroll (Reg. 6.150) (1).....	(_____)	(_____)
Other	(_____)	
Total Cash Requirement	\$ (_____)	\$ (_____)
Cash Excess/(Deficiency)	\$ _____	\$ _____

Note:

(1) Bankroll (Reg. 6.150)

<u>Games</u>	<u>Average Daily Fill</u>	<u>X</u>	<u>2 Days</u>		
Craps	\$ _____	X	2	=	\$ (_____)
"21"	\$ _____	X	2	=	\$ (_____)
Roulette	\$ _____	X	2	=	\$ (_____)
Baccarat	\$ _____	X	2	=	\$ (_____)
Big 6	\$ _____	X	2	=	\$ (_____)
Other	\$ _____	X	2	=	\$ (_____)
Total Games Exposure					(_____)
Slot Machines Reserve (2)					(_____)
Keno Game Reserve					(_____)
Race/Sports Book Reserve					(_____)
Periodic Payments Owed					(_____)
Other Progressive Payouts					(_____)
Total					\$ _____

(2) Slot Machine Reserve

Average Daily Fill/Payout	\$ _____
*Times _____ Days to Next Drop	x _____
Equals Slot Requirement.....	= _____
Plus	+
**Progressive Liability	\$ _____
Equals	=
Total Slot Requirement.....	\$ _____

*The number of days until the next slot drop or two days, whichever is greater.

**The greater of:

- (a) 20% of the total progressive slot liability on the first day of opening (exclude wide area progressives);
or
- (b) The single highest available progressive or non-progressive jackpot (exclude wide area progressives).

FIRST YEAR CASH-FLOW PROJECTION¹

Application for Nonrestricted Gaming License

Name of Gaming Location _____

Year Ended _____

		TOTALS	GAMING ²	ROOMS	FOOD	BEVERAGE	OTHER INCOME
		Amount	Amount	Amount	Amount	Amount	Amount
1	INCOME --						
2	Total Sales						
3	Cost of Sales						
4	GROSS MARGIN						
5	DEPARTMENT EXPENSES --						
6	Commissions ²						
7	Gaming Taxes and Licenses						
8	Payroll Taxes and Benefits						
9	Payroll – Officers and Owners						
10	Payroll – Other Employees						
11	Other Department Expenses						
12	Total Departmental Expenses						
13	DEPARTMENTAL INCOME						
14	GENERAL AND ADMINISTRATIVE EXPENSES --						
15	Advertising and Promotion						
16	Complimentary Expenses ³						
17	Depreciation and Amortization						
18	Other Taxes and Licenses						
19	Interest Expense						
20	Music and Entertainment Expense						
21	Rent of Premises						
22	Payroll Taxes and Benefits						
23	Payroll – Officers and Owners						
24	Payroll – Other Employees						
25	Other G and A Expenses						
26	Total G and A Expenses						
27	NET OPERATING INCOME --						
28	Add Back Non-Cash Expenses ⁴						
29	INCREASE IN CASH						
30	Add Beginning Cash						
31	CASH AVAILABLE --						
32	Less Principal Payments ⁵						
33	NET CASH						

INSTRUCTIONS

1. Record on this schedule the anticipated results of your operations for a full 12 months.
2. On Schedule 1 attached, show monthly projections of gaming revenues. One hundred percent of projected gaming “win” is to be reported. This includes the share, if any, paid to or retained by slot operators. The operator’s share is then recorded as “commissions” under DEPARTMENTAL EXPENSES.
3. Complimentary rooms, food, beverage, or other, are to be recorded in the proper sales category at retail, then recorded as “complimentary expenses” under GENERAL AND ADMINISTRATIVE EXPENSES (line 16).
4. Add back non-cash expenses (line 28) – this will generally be “depreciation and amortization expense” accounts. For the purposes of these projections assume all sales and expenses will be on a cash basis.
5. List the TOTAL PRINCIPAL PAYMENT amount from Schedule 3 attached.
6. OMIT PENNIES – amounts may be rounded to the nearest \$10, \$100, or \$1000, whichever is most convenient.

SCHEDULE 1**FIRST YEAR CASH-FLOW PROJECTION**

Games and Tables Gross Gaming Revenue															*Average Daily Win/Unit
# Units	Description	1 st Month	2 nd Month	3 rd Month	4 th Month	5 th Month	6 th Month	7 th Month	8 th Month	9 th Month	10 th Month	11 th Month	12 th Month	12 Month Total	
	Craps														
	Roulette														
	Twenty-One														
	Baccarat														
	Big 6														
	Keno														
	Race Book														
	Sports Pool														
	Other														
	Total														

Gaming Devices Gross Gaming Revenue															*Average Daily Win/Unit
# Units	Description	1 st Month	2 nd Month	3 rd Month	4 th Month	5 th Month	6 th Month	7 th Month	8 th Month	9 th Month	10 th Month	11 th Month	12 th Month	12 Month Total	
	Nickel														
	Dime														
	Quarter														
	Dollar														
	Multi-Denom														
	Other														
	Total														
	Grand Total														

***12 Month Total ÷ 365 days ÷ number of units = average daily win/unit.**

SCHEDULE 2**FIRST MONTH GAMING REVENUE / PROJECTION**

Games and Tables				
Description	# of Games/ Tables Operated	Drops	Fills	Gross Revenue
Craps				
Roulette				
Twenty-One				
Baccarat				
Big 6				
Keno				
Race Book				
Sports Pool				
Total Games and Tables		Total Games and Table Gross Revenue/Win \$		

Gaming Devices				
Description	# of Gaming Devices Operated	Drops	Fills	Gross Revenue
\$0.01				
\$0.05				
\$0.10				
\$0.25				
\$0.50				
\$1.00				
\$5.00				
Multi-Denominational				
Total Gaming Devices		Total Gaming Devices Gross Revenue/Win \$		
Total Gross Revenue/Win From All Gaming		\$		

For Gaming Devices:

1. List the total amount of progressive liability on day of opening (exclude wide-area progressives, i.e., Megabucks).

2. List the liability of the single highest progressive meter on day of opening (exclude wide area progressives).

3. Number of drops per week.

4. Initial Slot Hopper fills: Multi-Denom slots _____ Dollar slots _____ Fifty-cent slots _____
Quarter slots _____ Dime slots _____ Nickel slots _____ Penny slots _____

SCHEDULE 3

FIRST YEAR DEBT SERVICE

Creditor*		Annual Principal		Annual Interest		Total
Total						

*Submit copy of Loan Agreement for each Creditor listed.

Additional Information for the Statement of Pre-Opening Cash

1. Provide an organizational chart showing ownership relationships of various business entities if applicable. List all officers, directors, shareholders, members, managers, or partners for each business entity.
2. Provide a copy of all slot machine purchase contracts, lease agreements, and participation agreements.
3. Provide a marketing plan for the location.
4. Provide a description of complimentary policies. Who, and what positions, can provide complimentaries?
5. Provide a description of credit extension policies and credit collection policies. Who, and what positions, can extend credit and to what amount?
6. Provide management organizational chart showing chain of command.

7. Provide the following:

Number of full and part-time employees.

List of key employees (i.e., casino manager, hotel manager, general manager).

Provide the following for each key employee:

- a) Social Security Number
- b) Date of Birth
- c) Last 15-year work history
- d) Arrest History
- e) Annual Salary

Provide a brief description of the key employee's duties and responsibilities, including but not limited to, ability to issue credit and grant comps, and to whom the individual reports.

8. Provide the following for the physical location.
 - a) Floor Plan (interior floor plan should indicate location of slot machines, by denomination, and table games)
 - b) Location diagram (exterior diagram should indicate relationship to major landmarks, i.e. highways, north, etc.)
 - c) Overall square footage
 - d) Gaming square footage
 - e) Convention facilities square footage
 - f) Number of bars
 - g) Number of hotel rooms / room rates
 - h) Number of restaurants
 - i) Hours of operation
 - j) Other amenities

9. Provide the following information for progressive slot machines:

In-House Machines:

(Linked group of machines)

Denomination

Number of Machines

Reset or Beginning Meter

In-House Machines:

(Stand alone single progressive machines)

Denomination

Reset or Beginning Meter

Wide Area Progressives:

Include information pertaining to wide area progressives, i.e. Megabucks, Nevada Nickels, etc., operated by IGT.

Denomination

Number of Machines

Reset or Beginning Meter

10. For race books and sports pools, complete the race book/sports pool questionnaire.
11. For table games, indicate if 21 tables will utilize four deck shoe, double deck, single hand held deck, etc.
12. Provide a copy of art work for chips/tokens submitted to the Enforcement Division. (Refer to NGC Regulation 12).
13. Provide copy of surveillance system plan submitted to the Enforcement Division (Refer to NGC Regulation 5).
14. Provide the Internal Control System to the Audit Division for Group I licensees and the Tax and License Division for Group II licensees.
15. Provide documentation for filing of all city/county business, liquor, and gaming licenses.
16. Provide supporting documents and schedules for the statement of pre-opening cash and first year cash flow projections. Provide a contact person for questions.
17. Provide the name of the independent accounting firm used and a contact person from that firm.